

Our Ref: BSM 008 /2017

November 13<sup>rd</sup>, 2017

Subject: Clarification of the Operation result for the 3<sup>rd</sup> Quarter, ending November 30, 2017  
Attention: The President  
The Stock Exchange of Thailand

BuilderSmart Public Company Limited (“the Company”) would like to clarify the performance of the Company and its subsidiaries for the 3rd Quarter, ending November 30, 2017 as follows:

1. Resulting from the 3 months of the 3rd Quarter of 2017 the revenue of the Company and its subsidiaries was 145.70 million baht, increased by 16.09 million baht or increased by 12.41 percent compared to the same period of previous year. Since the Company can increase its sales volume of high profit margin products which is Aluminium for Interiors. All of these caused the gross profit margin of the Company increased from 25.20 percent to 30.15 percent in the year 2017.
2. For the 3rd quarter of 2017, selling expenses increased from 13.15 million baht in the year 2016 to 18.14 million baht in 2017. The mainly cause of increase in selling expense was the marketing expense to promote the sales volume of Sansara Project.
3. The Company had an efficient on cash management, which caused the deduction of financial cost of the Company from 1.61 million baht to 0.44 million baht or equivalent to 72.86 percent compared to the same period of previous year. The Company and its subsidiaries had the net profit attributable to Equity holders of the Company equal to 2.03 million baht or equivalent to the net profit margin of 1.38 percent.

Please be informed accordingly,

Yours faithfully,

A handwritten signature in black ink, appearing to be "Sunchai Nuengsit". The signature is stylized and somewhat cursive.

Sunchai Nuengsit  
Chief Executive Officer