

Our Ref: BSM 004/2016

24 February 2016

Subject: Explanation of the Operating Results for year 2015

Attention: The President and Manager of the Stock Exchange of Thailand

Dear Sir,

BuilderSmart Public Company Limited (BSM) reported the operating results for year 2015 as follows:

Total revenue from Sale & Service

Total revenue from Sale & Service of the company for year 2015 comparing with the previous year increase by 10% mainly due to the increasing in both local and export sale, the sale porting of local and export as the same with previous year i.e. 80: 20

Detail of revenue from Sale and Service

(Million Baht)

Operation result	2015	2014	YoY	%
Revenues from Sale & Service	557.71	507.76	49.95	9.8%

Selling & Admin Expenses

Selling & Admin Expense in year 2015 increased mainly due to hire new staff and pay for consulting fee for future investment project and sale commission regarding sale increasing.



Net Profit & Loss

The result from sale increase, BSM has net profit of Baht 14.62 Million (consolidated) and Baht 12.12 Million (company only) for operation resulted year 2015

Please be informed accordingly

Yours faithfully,

Suresh Subramaniam
Chief Executive Officer

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